EFFICIENCY AND TRANSPARENCY IN PRICING

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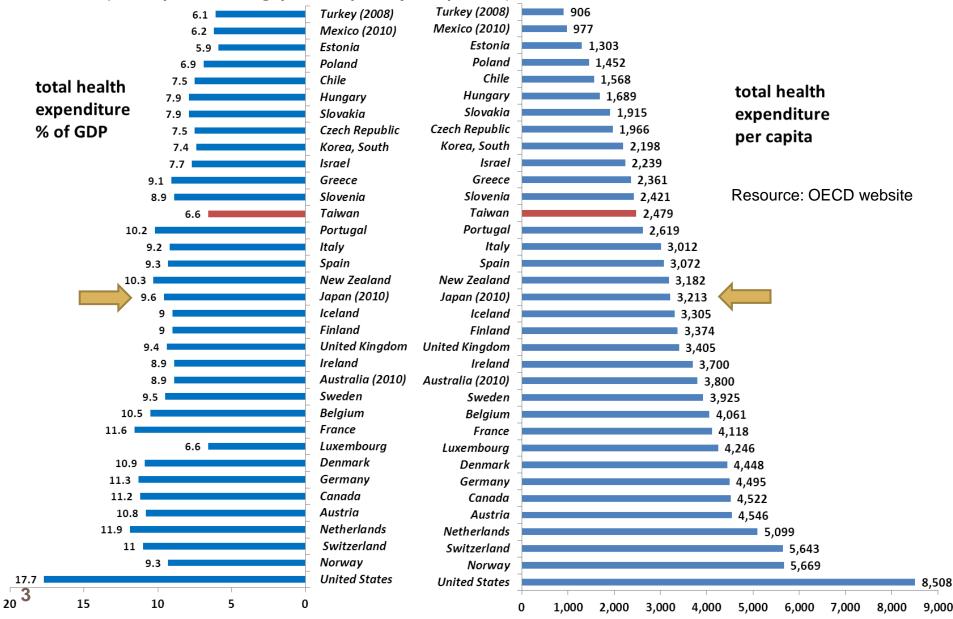
2014/10/31

#### Outline

- Drug Expenditures Statistics
- Drug Payment System
- Pharmaceutical Benefits and Reimbursement Schedule (PBRS)
- Drug Listing and Pricing Rules
- Challenge and conclusion

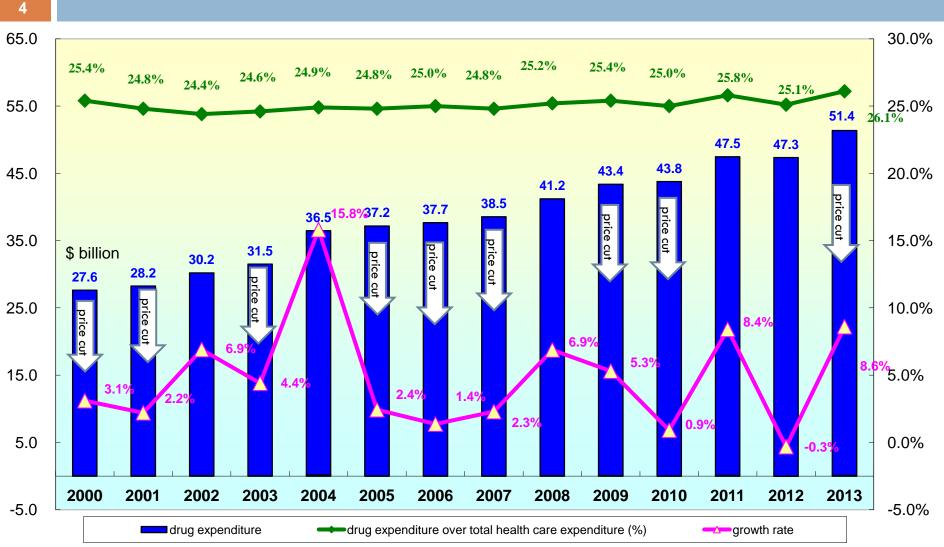
#### 2011 Total Health Expenditure per Capita

#### (US\$ purchasing power parity-adjusted)



9,000

#### Trend of NHI Drug Expenditures



#### Analysis of the Drug Expenses (2012)

Classification	Subgroup	Drug expenditure (\$ million)	Percentage
	Antineoplastic agents	78.3	16.5%
	Drugs used in blood disease	14.7	3.1%
Catastrophic disease	Drugs used in mental illness	12.7	2.7%
	others	39.3	8.3%
	subtotal	145.0	<b>30.7</b> %
	Antihypertensive drugs	85.7	18.1%
Outpatient	Drugs used in diabetes	29.0	6.1%
Chronic disease	Lipid modifying agents	8.3	1.8%
	others	104.0	21.9%
	subtotal	227.0	<b>48.0</b> %
Others	subtotal	101.0	21.4%
Total		473.3	100%

#### **Drug Payment System**

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- Reimbursement for drugs is uniform nationwide and paid to the medical institution
- Fee-for-service
  - Reimbursement price per item\* volumes prescribed
- Package payment
- Per diem
  - Chinese Medicines (\$30 NTD per day)
  - Clinics and Pharmacies (\$22 NTD per day, up to 3 days)

# **Outpatient Co-payment for Drugs**

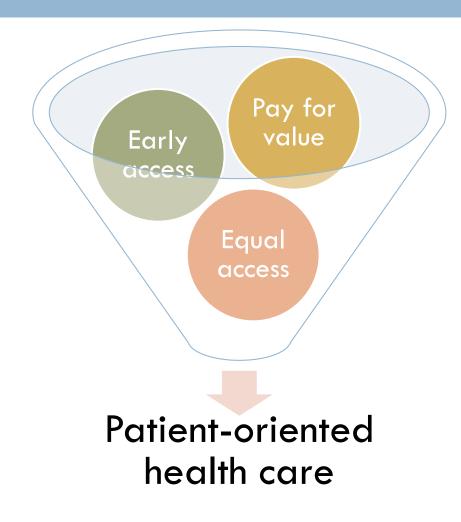
Drug fee	Co-payment (NTD)	Drug fee	Co-payment (NTD)
<=\$100 NTD	0	\$601~700	\$120
\$101~200	\$20	\$701~800	\$140
\$201~300	\$40	\$801~900	\$160
\$301~400	\$60	\$901~1000	\$180
\$401~500	\$80	>=\$1001	\$200
\$501~600	\$100		

Exemption:

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- 1. Refillable prescriptions for patients with chronic illnesses
- 2. Dental services
- 3. Case payment services

#### Principle of medication policy



# 2<sup>nd</sup> generation NHI

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- □ Implemented in 2012
- More transparent and predictive
  - Pharmaceutical Benefits and Reimbursement Schedule (PBRS)
    - as the principle for drug listing and fee schedule
  - PBRS Joint Meeting
    - composed of stakeholders to ensure decision making for drug listing and reimbursement

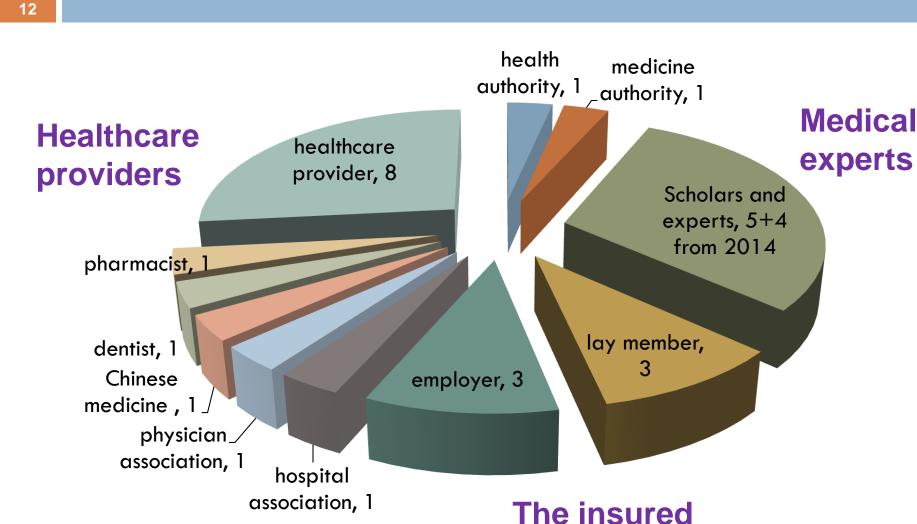
# Difference between 1<sup>st</sup> & 2<sup>nd</sup> generation NHI

	Decision making	
	1 <sup>st</sup> generation NHI	2 <sup>nd</sup> generation NHI
New drugs	Expert committee	PBRS Joint Meeting (stakeholder committee)
New items (same ingredient/function with existent drugs/medical devices)	Price decided by the insurer	Price suggested by the insurer then decided by PBRS Joint meeting
HTA	Starting from 2007 by CDE	The NIHTA is established in 2013

#### Mission of PBRS Joint Meeting

- Make rules of drug listing
- Make principles of PBRS
- Decide to list & reimburse new drugs & medical devices
- Decide to list & reimburse new items with same ingredients or function of existing drugs or medical devices
- Review extension or change of existing PBRS items
- Other issue related to PBRS

#### Members of PBRS Joint Meeting



#### How to be a member?

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Health and medicine authority	<ul> <li>assigned by competent authorities</li> </ul>
Scholars and experts	<ul> <li>designated by insurer</li> </ul>
The Insured (employer and lay member)	<ul> <li>recommended by related association then designated by insurer</li> </ul>
Healthcare provider	<ul> <li>assigned by related association</li> </ul>
Pharmaceutical industry	<ul> <li>3 representatives may assigned by related association to seat in the PBRS Joint Meeting (although they have no right to vote for cases)</li> </ul>

# Transparency of decision making (1)

- Drug companies' representatives are allowed to make presentations at the Expert Advisory Meeting. Results of the initial review will be sent to the drug companies as well.
- PBRS Joint Meeting is composed of stakeholders and with three representing pharmaceutical industries sitting in.
- The agenda of the PBRS Joint Meeting and HTA report is made public 7 days before it meets.

# Transparency of decision making (2)

- After meeting, the minutes, sound records, and interest disclosure declarations will be post on the NHIA website.
- If the suppliers did not agree with the preliminary price concluded by PBRS joint meeting, they can appeal for appraisal to give presentations at PRBS Joint Meeting before listing.

#### 16 Listing and Pricing Rules

#### Around 16,700 items get listed by 2014

#### Factors of listing

- Safety
  Efficacy
  TFDA
- Relative effectiveness
- Budget impact analysis
- CBA/CEA/PE
- Ethical/Legal/Social/Political Impact

- NHIA

#### Pricing for brand drugs

	Category	Pricing	Mark-ups
1	Breakthrough	Median price of A-10 countries	<ul> <li>local clinical trials (10%)</li> <li>local pharmaco-economic study (up to 10%)</li> </ul>
2A	Me-better	Capped at A-10 median price <ul> <li>lowest price in A10</li> <li>price in original country</li> <li>international price ratio</li> <li>treatment-course dosage ratio</li> </ul>	<ul> <li>better therapeutic effects (up to 15%)</li> <li>greater safety (up to 15%)</li> <li>more convenient (up to 15%)</li> <li>pediatric preparations with</li> </ul>
2В	Me-too	<ul> <li>a combination drug is priced at 70% of the sum of each ingredient's price, or at the price of the single active ingredient.</li> </ul>	clinical implications (up to 15%)

#### A-10 reference countries

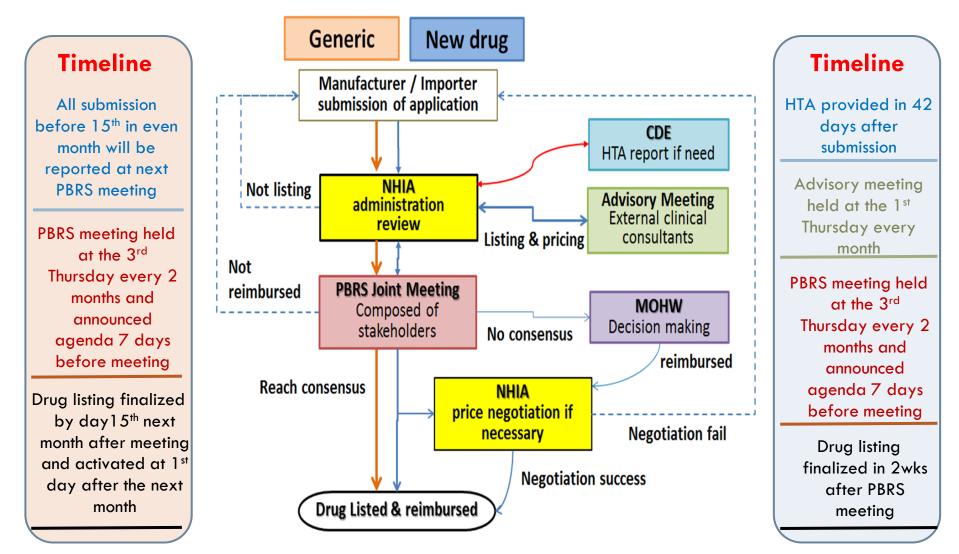
19	Country	Source of Reference	Pricing Structure
	US	Red Book (not official publication)	Wholesale price
	Japan	Drug price baselines (official website)	Ex-factory price + wholesale premium + drugstore premium + value-added tax
	UK	NHS Prescription Service (official website)	Ex-factory price + wholesale premium
	Canada	Saskatchewan Formulary (official website)	Wholesale price
	Germany	ROTE LISTE (official website)	Ex-factory price + wholesale premium + drugstore premium + value-added tax
	France	Base des Médicaments et Informations Tarifaires (official website)	Ex-factory price + wholesale premium + drugstore premium + value-added tax
	Belgium	Centre Belge d'Information Pharmacothérapeutique (official website)	Ex-factory price + wholesale premium + drugstore premium + value-added tax
	Sweden	Farmaceutiska specialiteter i Sverige (official website)	Wholesale price + drugstore premium
	Switzerland	Arzneimittel kompendium der schweiz (official website)	Ex-factory price +logistics premium (shared by wholesalers and drugstores) + value-added tax
	Australia	Pharmaceutical Benefits Scheme (official website)	Ex-factory price + wholesale premium + drugstore premium + dispensing fees

#### Pricing for generics

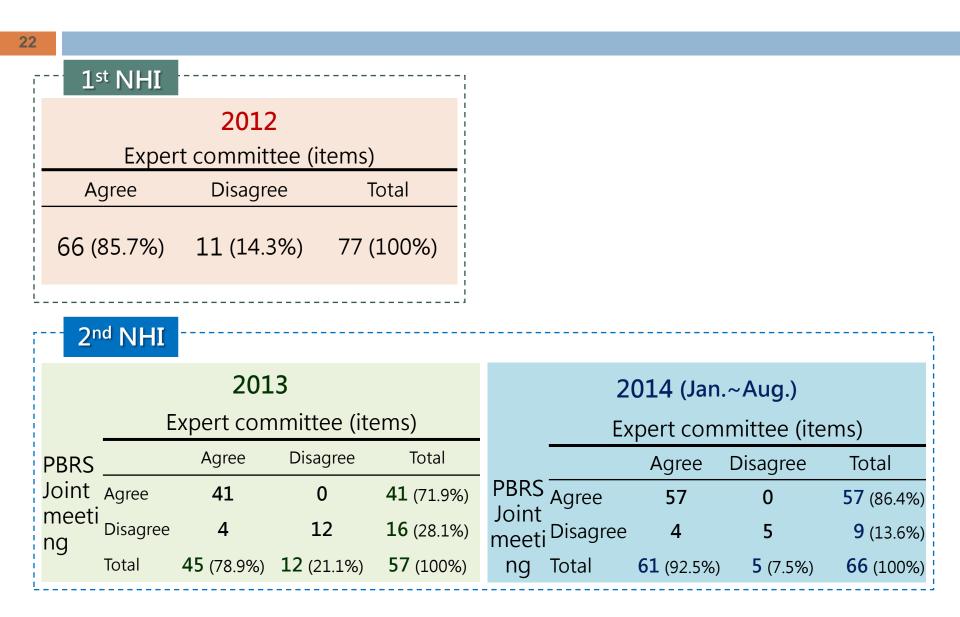
#### $\square$ For the 1<sup>st</sup> generic

- \* BA/BE generic —90% of the price of originator
- \* General generic —80% of the price of originator
- The 2<sup>nd</sup> forward generics are priced at the lowest price of the same category of generics.
- Add incentives to drugs comply with PIC/S GMP and other quality conditions

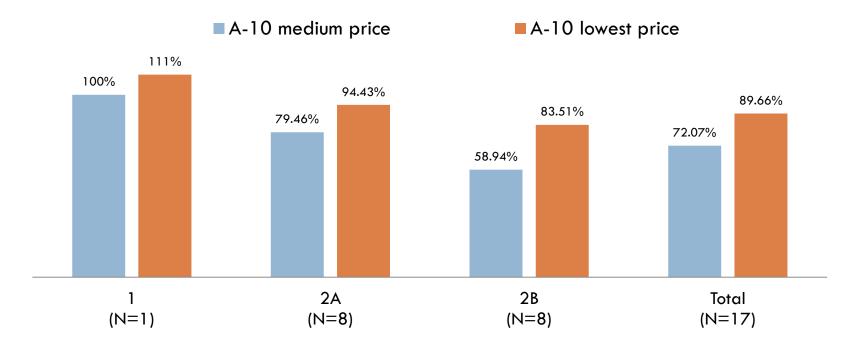
#### Pharmaceutical listing & pricing flowchart



#### Difference of reviewing results



# Price of new drugs compared with A-10 reference countries



New drugs listed during 2013/1/1~2014/06/01, not including domestic and those new drugs at self-cut price

#### Challenges

- Process control of PBRS Joint Meeting
- Reallocation of global budget and budget impact concern from healthcare providers
- Unbalance of medical information between representatives of the insured and healthcare provider

#### Conclusions

- Multiple participation
  - Involve more stakeholders to join PBRS Joint Meeting
- Increase transparency
  - Announced agenda and HTA report before PBRS Joint Meeting
- Introduce budget impact analysis
  - Through implementing HTA to determine budget impact for reasonable reallocating resources







# THANK YOU